

Program No C357-S Term 07/01/00 To 06/30/01
 Title: OFFICE OF COMMUNICATIONS FACT SHEETS

| ITEM NO. | DESCRIPTION | COMMERCIAL | | | GRAY PAPER | | | NEWS PRTG CO. INC. | | | | |
|--|--|----------------|--------------|------------|---------------------------------------|-------------------------|----------------------------------|-------------------------------------|--------------|--------------|---------------|--------------|
| | | BASIS OF AWARD | UNIT RATE | COST | DATA CENTER, INC. MIAMI/SEBURG, OH | GBS, INC. COHOES, NY | PRODUCTS, INC. WASHINGTON, DC | MCDONALD & EUDY TEMPLE HILLS, MD | UNIT RATE | COST | CLAYSBURG, PA | UNIT RATE |
| I. PREPRESS: | | | | | | | | | | | | |
| (a) | Trim/Page-size unit produced from camera copy.....per page/per color | 112 | 375.00 | 42,000.00 | 1.50 | 168.00 | 5.00 | 560.00 | 2.50 | 280.00 | 5.00 | 560.00 |
| (b) | Trim/Page-size unit produced from electronic file.....per page/per color | 6 | 245.00 | 1,470.00 | 6.50 | 39.00 | 10.00 | 60.00 | 25.00 | 150.00 | 10.00 | 60.00 |
| II. PRINTING, BINDING AND DISTRIBUTION: | | | | | | | | | | | | |
| One & Two Color Forms -- Price Per Fact Sheet | | | | | | | | | | | | |
| (a) | Printed Two Sides | | | | | | | | | | | |
| Two Ink Colors | | | | | | | | | | | | |
| (1) | MakeReady and Setup Charges | 54 | 215.00 | 11,610.00 | 200.00 | 10,800.00 | 175.00 | 9,450.00 | 200.00 | 10,800.00 | 225.00 | 12,150.00 |
| (2) | Per 1,000 Copies | 234.98 | 3.60 | 84,592.80 | 1.50 | 35,247.00 | 1.25 | 29,372.50 | 2.75 | 64,619.50 | 1.45 | 34,072.10 |
| Single Ink Color | | | | | | | | | | | | |
| (3) | MakeReady and Setup Charges | 2 | 185.00 | 370.00 | 125.00 | 250.00 | 100.00 | 200.00 | 150.00 | 300.00 | 225.00 | 450.00 |
| (4) | Per 1,000 Copies | 102 | 2.75 | 280.50 | 1.25 | 127.50 | 1.20 | 122.40 | 2.50 | 255.00 | 1.25 | 127.50 |
| (b) Printed One Side | | | | | | | | | | | | |
| Two Ink Colors | | | | | | | | | | | | |
| (1) | MakeReady and Setup Charges | 2 | 200.00 | 400.00 | 175.00 | 350.00 | 175.00 | 350.00 | 200.00 | 400.00 | 225.00 | 450.00 |
| (2) | Per 1,000 Copies | 28 | 2.50 | 70.00 | 1.25 | 35.00 | 1.25 | 35.00 | 2.75 | 77.00 | 1.45 | 40.60 |
| Single Ink Color | | | | | | | | | | | | |
| (3) | MakeReady and Setup Charges | 2 | 172.00 | 344.00 | 150.00 | 300.00 | 100.00 | 200.00 | 150.00 | 300.00 | 225.00 | 450.00 |
| (4) | Per 1,000 Copies | 110 | 1.95 | 214.50 | 1.15 | 126.50 | 1.20 | 132.00 | 2.50 | 275.00 | 1.25 | 137.50 |
| III. PAPER: Per 1,000 Leaves | | | | | | | | | | | | |
| (a) | White Offset Book, 60-lb | 12766 | 8.72 | 111,319.52 | 6.25 | 79,787.50 | 5.00 | 63,830.00 | 5.25 | 67,021.50 | 4.98 | 63,574.68 |
| (b) | White Vellum-Finish Cover, 50-lb | 10972 | 14.75 | 161,837.00 | 14.50 | 159,094.00 | 10.70 | 117,400.40 | 12.00 | 131,664.00 | 10.00 | 109,720.00 |
| IV. ADDITIONAL OPERATIONS: | | | | | | | | | | | | |
| (a) | Blueline, Dylux or similar.....per trim/pgsz unit | 12 | 26.25 | 315.00 | 2.00 | 24.00 | 10.00 | 120.00 | 5.00 | 60.00 | 5.00 | 60.00 |
| (b) | Band/Shrink-film packaging.....per 1,000 pkgs | 250 | 182.00 | 45,500.00 | 125.00 | 31,250.00 | 110.00 | 27,500.00 | 150.00 | 37,500.00 | 100.00 | 25,000.00 |
| (c) | Fold frm 8-1/2x11 to 8-1/2x5-1/2...per 1,000 cps | 2 | 18.20 | 36.40 | 15.00 | 30.00 | 50.00 | 100.00 | 30.00 | 60.00 | 20.00 | 40.00 |
| (d) | Create addr labels frm rmg media....per 1,000 lbs | 56 | 165.00 | 9,240.00 | 60.00 | 3,360.00 | 65.00 | 3,640.00 | 20.00 | 1,120.00 | 50.00 | 2,800.00 |
| V. PACKING: | | | | | | | | | | | | |
| 1. | <i>Bulk shipments (other than mail):</i> | | | | | | | | | | | |
| (a) | Pack/Seal shipping containers.....per container | 2182 | 1.20 | 2,618.40 | 1.00 | 2,182.00 | 0.75 | 1,636.50 | 1.25 | 2,727.50 | 0.80 | 1,745.60 |
| 2. | <i>Mailing:</i> | | | | | | | | | | | |
| (a) | Mult copies (to 1-lb) kft envelope.....per envelop | 6458 | 0.20 | 1,291.60 | 0.50 | 3,229.00 | 0.30 | 1,937.40 | 0.22 | 1,420.76 | 0.30 | 1,937.40 |
| (b) | Mult copies (to 12-lbs).....per bag/bndl | 40002 | 1.00 | 40,002.00 | 0.75 | 30,001.50 | 0.45 | 18,000.90 | 0.65 | 26,001.30 | 0.50 | 20,001.00 |
| (c) | Quantities ovr 12-lbs to 36-lbs.....per bdl/com1 | 5078 | 1.15 | 5,839.70 | 1.00 | 5,078.00 | 0.90 | 4,570.20 | 1.25 | 6,347.50 | 0.80 | 4,062.40 |
| CONTRACTOR TOTALS | | | | | | | | | | | | |
| | | \$519,351.42 | | | | \$361,479.00 | | \$279,217.30 | | \$351,379.06 | | \$277,438.78 |
| | DISCOUNT | 1.00% | \$5,193.51 | 2.00% | \$7,229.58 | 0.50% | \$1,396.09 | 1.00% | \$3,513.79 | 0.25% | \$693.60 | \$276,745.18 |
| | DISCOUNTED TOTALS | | \$514,157.91 | | \$354,249.42 | | \$277,821.21 | | \$347,865.27 | | | AWARDED |

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Title: OFFICE OF COMMUNICATIONS FACT SHEETS

| | | | | | | PROFESSIONAL | Price Comparison Only | |
|---|--|----------------|----------------------|---------------------|--------------------|------------------------|-----------------------|--|
| ITEM NO. | DESCRIPTION | BASIS OF AWARD | PRINTING OF KS, INC. | | CURRENT CONTRACTOR | | | |
| | | | UNIT RATE | COST | EMPORIA, KS | PROFESSIONAL PRTG COST | | |
| I. PREPRESS: | | | | | | | | |
| (a) | Trim/Page-size unit produced from camera copy.....per page/per color | 112 | No Charge | 0.00 | No Charge | 0.00 | | |
| (b) | Trim/Page-size unit produced from electronic file.....per page/per color | 6 | No Charge | 0.00 | No Charge | 0.00 | | |
| II. PRINTING, BINDING AND DISTRIBUTION: | | | | | | | | |
| (a) One & Two Color Forms -- Price Per Fact Sheet | | | | | | | | |
| (a) Printed Two Sides | | | | | | | | |
| (1) <i>Two Ink Colors</i> | | | | | | | | |
| (1) | Makeready and Setup Charges | 54 | 175.00 | 9,450.00 | 175.00 | 9,450.00 | | |
| (2) | Per 1,000 Copies | 23498 | 1.40 | 32,897.20 | 1.40 | 32,897.20 | | |
| (2) <i>Single Ink Color</i> | | | | | | | | |
| (3) | Makeready and Setup Charges | 2 | 125.00 | 250.00 | 100.00 | 200.00 | | |
| (4) | Per 1,000 Copies | 102 | 1.40 | 142.80 | 1.25 | 127.50 | | |
| (b) Printed One Side | | | | | | | | |
| (1) <i>Two Ink Colors</i> | | | | | | | | |
| (1) | Makeready and Setup Charges | 2 | 100.00 | 200.00 | 200.00 | 400.00 | | |
| (2) | Per 1,000 Copies | 28 | 1.25 | 35.00 | 1.25 | 35.00 | | |
| (3) <i>Single Ink Color</i> | | | | | | | | |
| (3) | Makeready and Setup Charges | 2 | 100.00 | 200.00 | 100.00 | 200.00 | | |
| (4) | Per 1,000 Copies | 110 | 1.25 | 137.50 | 1.25 | 137.50 | | |
| III. PAPER: Per 1,000 Leaves | | | | | | | | |
| (a) | White Offset Book, 60-lb | 12766 | 5.90 | 75,319.40 | 5.00 | 63,830.00 | | |
| (b) | White Vellum-Finish Cover, 50-lb | 10972 | 10.75 | 117,949.00 | 10.75 | 117,949.00 | | |
| IV. ADDITIONAL OPERATIONS: | | | | | | | | |
| (a) | Blueline, Dylux or similar.....per trim/pg-sz uni | 12 | 6.00 | 72.00 | 10.00 | 120.00 | | |
| (b) | Band/Shrink-film packaging.....per 1,000 pkgs | 250 | 120.00 | 30,000.00 | 115.00 | 28,750.00 | | |
| (c) | Fold firm 8-1/2x11 to 8-1/2x5-1/2...per 1,000 cpls | 2 | 20.00 | 40.00 | 30.00 | 60.00 | | |
| (d) | Create addr labels firm mag media....per 1,000 lbs | 56 | 50.00 | 2,800.00 | 60.00 | 3,360.00 | | |
| V. PACKING: | | | | | | | | |
| 1. | <i>Bulk shipments (other than mail):</i> | | | | | | | |
| (a) | Pack/Seal shipping containers.....per container | 2182 | 1.00 | 2,182.00 | 0.90 | 1,963.80 | | |
| 2. | <i>Mailing:</i> | | | | | | | |
| (a) | Mult copies (to 1-lb) kft envelope.....per envelop | 6458 | 0.30 | 1,937.40 | 0.30 | 1,937.40 | | |
| (b) | Mult copies (to 12-lbs).....per bag/bndl | 40002 | 0.50 | 20,001.00 | 0.50 | 20,001.00 | | |
| (c) | Quantities over 12-lbs to 36-lbs.....per bdl/cont | 5078 | 0.90 | 4,570.20 | 0.90 | 4,570.20 | | |
| CONTRACTOR TOTALS | | | | | | | | |
| | DISCOUNT | | 1.00% | \$298,183.50 | 1.00% | \$285,983.60 | | |
| | DISCOUNTED TOTALS | | | \$295,201.66 | | \$283,128.71 | | |